

Charity Finance Analysis - 10 months to 30 September 2023

Headline: Currently in a net expenditure position overall of £6,700 - fairly consistent with same period last year (net expenditure position of £3,700)

Wins (versus 10 months to 30 Sept 22):

User groups up £7k (69%) and party/event hire also up (£2.8k, 95%)

Reduced CAPEX spend by £4.7k, 70%

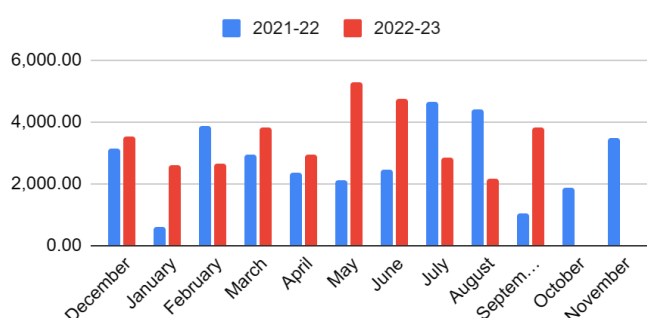
Losses (versus 10 months to 30 Sept 22):

Funds raised down £2k, 68%

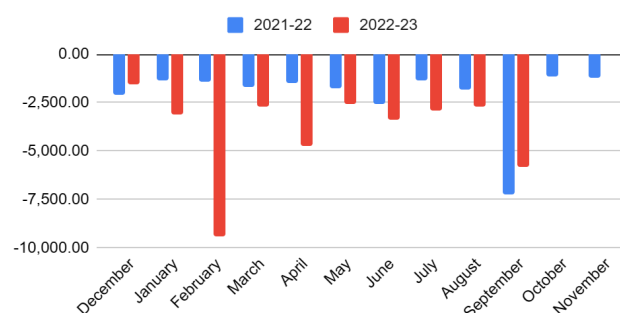
All other costs are up:

- R&M up £11k, 106% (roof repairs £3,900, mower repairs £2,600, upstairs lighting £1000, bridge £2,900)
- Utilities up £2.5k (70%) - all EON Electricity £2447 to Sept 22 and £4781 to September 23

Income (excl. one off grants) by month 2021-22 and 2022-23



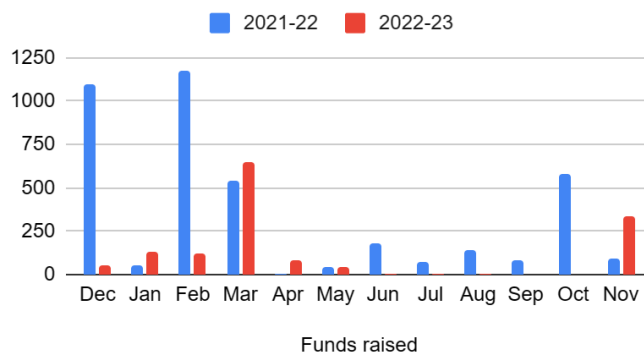
Expenditure by month (excl. grant one offs) 2021-22 and 2022-23



Category	Income			Expenditure			Net Position	
	to 30 Sept 23	to 30 Sept 22	Variance	to 30 Sept 23	to 30 Sept 22	Variance	to 30 Sept 23	to 30 Sept 22
Accountant					(1,000)	1,000	0	(1,000)
Autela Payroll				(154)		(154)	(154)	0
Bank Charge				(50)	(74)	24	(50)	(74)
Bills & Licences	1,334	1,932	(598)	(5,504)	(5,839)	335	(4,170)	(3,907)
CAPEX	38		38	(1,956)	(6,622)	4,666	(1,919)	(6,622)
Consumables		95	(95)	(619)	(778)	160	(619)	(684)
Funds raised	1,081	3,368	(2,287)				1,081	3,368
Grants	18,954	48,003	(29,049)	(16,277)	(54,426)	38,149	2,676	(6,423)
Interest	60	15	45				60	15
Party & Event Hire	5,787	2,963	2,824		(20)	20	5,787	2,943
Playground funding	903		903				903	0
Repairs & Maintenance	33	16	17	(15,671)	(4,274)	(11,398)	(15,638)	(4,258)
Salaries				(6,530)		(6,530)	(6,530)	0
Sundries	1,620		1,620	(120)		(120)	1,500	0
Transfer	1,000	6,560	(5,560)	(2,000)	0	(2,000)	(1,000)	6,560
User Groups	17,515	10,389	7,126	(94)	(450)	357	17,421	9,939
Utilities				(6,078)	(3,566)	(2,512)	(6,078)	(3,566)
Grand Total	48,324	73,341	(25,016)	(55,052)	(77,049)	21,997	(6,727)	(3,708)

Funds Raised, User Groups and Party & Event Hire Deep Dive

Funds Raised by month - 2021-22 and 2022-23



2021-22 Average: £337/month

2022-23 Average: £142/month

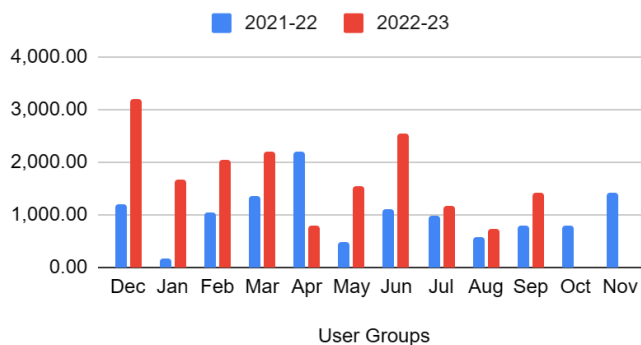
Stand out points:

- Dec 21 - bar donation £780 and raffle at Sophie's ball £280
- Feb 22 - bar donation of £700
- Oct 22 - fashion show £538
- March 22 - Profit Share Sophie's Ball vs March 23 - Table Top Sale & Bingo

Best sellers:

- Raffle (Sophie's Ball £280)
- Bingo (March 23 £215)
- Friday Quiz av. £70 (7 times, £480 total)

User Groups by month - 2021-22 and 2022-23



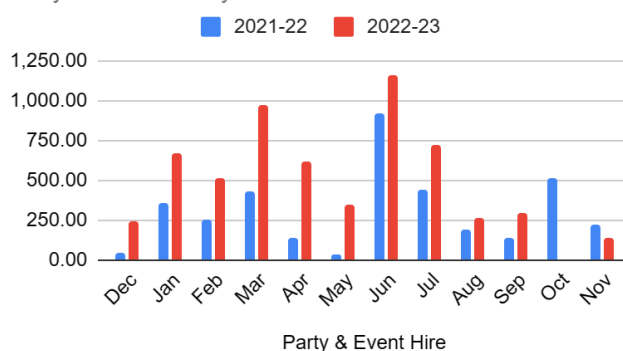
2021-22 Average: £1,013/month

2022-23 Average: £1,730/month

Stand out points:

- User group funding is more consistent across the year (than party & event hire)
- Overall, higher in 2022-23
- Dec 22 - Selby Bowls income £1,060
- April 22 and 23 are consistent excluding the Selby Bowls income in April 22 of £1300 (£950 received in March 23)

Party & Event Hire by month -2021-22 and 2022-23



2021-22 Average: £306/month

2022-23 Average: £539/month

Stand out points:

- Inverted bell shape curve - most income during summer months
- Develop strategies to increase income in the shoulder seasons - spring, autumn and winter
 - Suggest a Bowls event?
 - Kick-boxing Autumn/Winter?